

## **NEW Preferred Provider Program**

CRWA's primary purpose is to meet the needs of California rural water and wastewater systems by providing quality resources, training and technical assistance. CRWA is currently evaluating services and or products to be included in our new preferred provider program. Many prospective programs are being evaluated with a primary focus on quality services and products at a reasonable price to our members.

CRWA members often look to CRWA staff to provide advice on their purchasing decisions, both what resources are available and who provides them. Members look to CRWA as an avenue in identifying vendors. In addition to identifying a specific product and or service, members often seek help from CRWA in sorting through strengths and weaknesses of each of the vendors.

CRWA will be able to help utilities collectively leverage their buying power to create a NEW product or service- or a modification of a product or service- that can provide significant benefit to California's rural systems.

So far CRWA has received an initial generated interest from the following types of vendors/ and or service providers. Engineering services, Analytical services, Tank Maintenance, Electronic Payment Processing, Leak Detection Services, Legal Utility Support Services and Equipment Rental.

The CRWA endorsement to any vendor will be carefully screened and constantly monitored and must meet critical points of criteria and acceptance before the CRWA selection committee.

In order to become a "Preferred Provider of CRWA", the vendor must meet multiple points of criteria including the following:

- a) Provide CRWA members with the best quality at a competitive price and/or a product enhancement.
- b) Providing of products and or services that have broad-based appeal to CRWA members or to one or more segments of the CRWA membership.
- c) Total agreement to adhere to CRWA'S commitment to Excellence and Professionalism member services standard

Soon CRWA will be making available names and contact information of these service providers to our members. For further information please contact Dustin Hardwick Director of Resource Development California Rural Water Association at 1-800-833-0322.